

## Support Catalogue

There are many experienced bid writing suppliers who aim to give you the best chance of success with your funding application. That said, the final decision on grant awards is entirely up to the funding provider, and there are no guarantees.

These services are all about making your application as strong as possible, ensuring it ticks all the right boxes and showcases your strengths. But keep in mind, there are factors outside the supplier's control that can impact the outcome, including:

- How many others are applying and the level of competition.
- The grant provider's specific priorities and decisions.
- Any changes to funding or grant terms.

By choosing one of these suppliers, you're agreeing that they aren't responsible if your application isn't successful. Their fees cover the time, expertise, and effort they put into creating your bid, no matter the result.

We encourage you to think about these points before moving forward and reach out if you have any questions—we're here to help.

### Ambition North Wales

We aim to make North Wales:

#### Connected

Improving and developing digital connectivity and infrastructure

#### Smart

Promoting research and exploiting innovation in our high value sectors

#### Resilient

Creating new high value jobs and giving young people a reason to stay

#### Sustainable

Protecting our environment and developing our region responsibly

They focus on high growth sectors to drive productivity in the region

- Agri-food and Tourism
- Innovation in High Value Manufacturing
- Low Carbon Energy

Enabling sectors that address barriers to economic growth

- Digital Connectivity
- Land and Property

### Contact Information

Email: [info@ambitionnorth.wales](mailto:info@ambitionnorth.wales)

Website: <https://ambitionnorth.wales>

### Business Wales

What Business Wales can offer:

- Explain how the public sector buying system works



- Help you better understand what major buyers are looking for in a supplier
- Offer 1-2-1 support and advice on developing tenders
- Help you understand how to work in collaboration with other small and medium sized businesses to bid for larger contracts
- Help guide you through the electronic tendering systems being used by the public sector buying organisations in Wales
- Help get you started on [sell2wales.gov.wales](https://sell2wales.gov.wales) the site where the majority of the Welsh public sector advertise their business
- Support with commitment towards decarbonisation strategies through the use of our Green Growth Pledge
- Support for anything relating to sustainability/decarbonisation/low carbon solutions within your business.

### Contact Information

#### Decarbonisation Team

[daniel.thomas@businesswales.org](mailto:daniel.thomas@businesswales.org)

[aimee.docwra@businesswales.org](mailto:aimee.docwra@businesswales.org)

[gareth.davies@businesswales.org](mailto:gareth.davies@businesswales.org)

#### Business Wales Helpline

03000 6 03000

[Online Contact Form](#)

### Carbon Trust

The Carbon Trust is an expert partner for businesses, governments and organisations around the world – helping them decarbonise and accelerate to Net Zero.



They support organisations as they accelerate towards Net Zero. From target setting, Net Zero pathways, assurance and foot printing, to policy advice, strategy setting and programme delivery, they seek smarter ways to turn ambition into impact, where sustainability and economic realities go hand in hand. Collaboration is their mode of action, as they bring businesses, governments and financial institutions together to unlock collective change.

### Website

<https://www.carbontrust.com>

### Community Energy Wales

Community Energy Wales is a not for profit membership organisation that provides assistance and a voice to community groups working on energy projects in Wales. They want to help create the conditions in Wales that allow community energy projects to flourish, and communities to prosper.



**The Vision:** people should be at the heart of the energy system.

Their mission: To support and accelerate the transition to a fair, low carbon and community-led energy system.

### Contact Information

Website: <https://communityenergy.wales>

Email: [info@communityenergywales.org.uk](mailto:info@communityenergywales.org.uk)

Tel: 02920 190260

### Cwmpas

The team of advisers offer help and support across a wide range of areas, from co-operative and social enterprise support to digital inclusion.

Their business consultancy services include:

- Digital transformation
- Learning and development
- Social value
- Social care
- Evaluation
- Feasibility studies
- Policy
- Research and delivery

**cwmpas**

### Contact Information

Website: <https://cwmpas.coop>

Tel: 0300 1115050

### Grwp Llandrillo Menai- Green Digital Academy

If you are a SME in North Wales, The Green Digital Academy is to support businesses who see the value of using new digital technologies, accelerate efficiency, productivity, carbon reduction and to reduce costs.



Through the project you will be able to access fully-funded consultancy support in a form of a mentor. The mentor can help you to evaluate your current position and undertake a diagnostic on your business, develop a plan to identify training and funding to support you to reduce your carbon footprint.

### Contact Information

Website: <https://www.gllm.ac.uk/busnes/projects/green-digital-academy>

Email: [greendigital@gllm.ac.uk](mailto:greendigital@gllm.ac.uk)

Tel: 08445 460 460

### Innovate UK Business Growth

Innovate UK Business Growth (previously Innovate UK EDGE) is a key part of the UK innovation agency's deep investment in the pioneering businesses that drive economic growth. It is a publicly-funded service available to all high potential small to medium sized innovation-driven companies, including Innovate UK grant winners.

Innovators are motivated to improve the ways we live and work.

Innovate UK support those building scalable businesses to achieve their goals in every sector and from seed to scale stage.

They work closely with leadership teams, such as BIC Innovation, to create the conditions for each business to succeed and bring the benefits of their innovation to national and international audiences.



### Contact Information

Website: <https://www.ukri.org/councils/innovate-uk/>

Email: [enquiries@iukbc.org.uk](mailto:enquiries@iukbc.org.uk)

### DEG- Datblygiadau Egni Gwledig

DEG's work provides communities with the confidence, knowledge and ambition to take ownership of their future through projects such as:

- Reducing energy use, fuel costs and dependence on unsustainable fuels
- Strengthening the local economy
- Generating sustainable electricity and heat



DEG facilitates the application of best practice by running events that connect communities and encourage learning, sharing skills and experiences.

DEG provides information on what is possible, what has been achieved elsewhere in our area and best practise from community energy groups across Britain. We can help with:

- Identifying opportunities for your community
- Getting people involved

- Project planning and development
- Accessing expertise
- Raising finance to make projects happen

### Contact Information

Website: <https://www.deg.wales/?lang=en>

Email: [post@deg.cymru](mailto:post@deg.cymru)

Tel: 01286 875693

### Menter Mon- Hwb Menter

The Enterprise Hub is a Menter Mon project which provides entrepreneurs with the knowledge, guidance, inspiration and space to transform their idea into a successful business.

Services offered include:

- co-working office spaces
- a community of like-minded individuals to share ideas and offer encouragement
- business advice
- a range of educational and social events,
- Ffiws Makerspace
- Miwtini business start-up programme.



### Contact Information

Website: <https://www.hwbmentor.cymru/en/>

Tel: 01248 858070

Email: [post@hwbmentor.wales](mailto:post@hwbmentor.wales)

### M-SParc

#### Business Support

The support at M-SParc involves nurturing and supporting businesses, helping them to make connections and ensuring tenant companies are part of an eco-system.

At M-SParc, the Egni team work across a range of projects from supporting the offshore wind sector to new nuclear, from advising companies on how to reduce their carbon footprint to planning how to reach net zero by 2030!

#### Carbon Literacy

The team offer Carbon literacy training, which is an educational programme designed to increase awareness and understanding of carbon emissions, climate change, and their associated impacts.

Contact- [rhodrid@m-sparc.com](mailto:rhodrid@m-sparc.com)



### Contact Information

Website: <https://m-sparc.com>

Email: [post@m-sparc.com](mailto:post@m-sparc.com) [egni@m-sparc.com](mailto:egni@m-sparc.com)

Tel: 01248 858000

## Gwasanaeth Ynni

They provide grant funding, as well as technical, commercial, and procurement advice to develop energy efficiency and renewable energy projects. These projects lower carbon emissions, generate cost savings and income, and deliver wider community benefits.



Gwasanaeth Ynni  
Energy Service

The service includes:

- Regional energy planning.
- Low carbon heating systems.
- Energy efficiency.
- Renewable energy.
- Zero emission vehicles.
- Electric vehicle charging infrastructure.

## Contact Information

Email: [enquiries@energyservice.wales](mailto:enquiries@energyservice.wales)

Linkedin: <https://www.linkedin.com/company/welsh-government-energy-service/>

## Ynni Cymru

The Welsh Government is working towards the establishment of Ynni Cymru: a publicly-owned energy company for Wales, with a goal of expanding and investing in community-owned renewable energy generation.

The four objectives of Ynni Cymru are:

1. To expand locally owned renewable energy used and generated in Wales
2. To optimise the efficiency and effectiveness of locally owned renewable energy use and generation projects
3. To accelerate the transition and deployment of smart local energy systems across Wales
4. To facilitate a just transition to net zero, retaining the benefits for Welsh communities

Local Partnerships have been commissioned to support the development of Ynni Cymru.

## Website

<https://localpartnerships.gov.uk/our-expertise/ynni-cymru/>

## Greener Edge

Greener Edge calculates the entire footprint of a business covering the complete scope 1, 2 and 3 emissions.



They map how energy is used in a building and find out how much energy is used for lighting, heating, cooling and processing equipment etc and what equipment uses that energy.

Greener Edge will work with clients to deliver a comprehensive sustainability action plan, that covers all aspects of energy efficiency and decarbonisation, the supply chain and resource efficiency as well as the natural environment and biodiversity.

Greener Edge also provide:

- ISO:14001 and ISO:50001 auditing and support
- Waste audits
- Project management
- Biodiversity audits

## Contact Information

Email: [stu@greener-edge.co.uk](mailto:stu@greener-edge.co.uk)

Website: <https://greener-edge.co.uk>

Tel: 07763 678468

## Lafan

Lafan's work revolves around collaboration, empowerment and innovation so that we can grow hand-in-hand with you to achieve your goals. Their dedicated team collaborates closely with their clients to unveil your strengths and weaknesses, ensuring a deep understanding of your operations.



With a focus on entrepreneurship, they foster innovation, enhance efficiency, and facilitate growth in every aspect of business' operations.

They offer expertise in various areas such as food and drink, education, agricultural technology, community development, funding support, sustainability and supply chains. When discussing specialist areas with a client the consultants speak on the basis of experience.

### Contact Information

Email: [post@lafan.cymru](mailto:post@lafan.cymru)

Website: <https://lafan.cymru>

Tel: 01248 665624

### 50 Degrees

**50 Degrees**  
Better Growth.

50 Degrees has helped organisations to win, large-scale public service contracts since 2015, securing over £3bn+ across 30 different markets, in 15 countries at a win rate of over 80%.

They deliver:

- **Market knowledge:** they operate across different public service markets and services. The depth and breadth of experience brings different perspectives, scale, innovation and insight.
- **Specialist in-house expertise:** by directly employing a team of experienced business development professionals. The consultants will challenge your thinking, and offer approaches and solutions informed by their extensive experience.
- **Full stack support:** They provide an end-to-end business development support model, helping organisations to develop strategy, enter new markets/services, design new service delivery models, write winning bids, and transfer knowledge to mobilisation teams.
- **Integrated, flexible support:** they understand the challenges of large complex deals and deploy their teams flexibly, working as an embedded partner.

### Contact Information

Email: [enquiries@50-degrees.com](mailto:enquiries@50-degrees.com)

Website: <https://www.50-degrees.com>

Linkedin: <https://www.linkedin.com/company/50-degrees/?viewAsMember=true>



## The Innovation Partnership



The Innovation  
Partnership

The Innovation Partnership Ltd provides marketing-related services to technology, knowledge-based and innovative SMEs and to the intermediaries supporting them during their start-up, early-stage and growth phases.

Our expertise is based on knowledge of the development needs and barriers facing small and medium sized enterprises (SMEs) in the business-to-business sector, in particular those who are seeking growth through the commercial exploitation of knowledge, new technology and innovative products.

### Contact Information

Email: [tipl@innopartners.com](mailto:tipl@innopartners.com)

Website: <https://www.theinnovationpartnership.com>

Tel: 07763678468

### Private companies

There are private companies which can help with bid funding applications also.